

JOB PROFILE

Van Iperen International B.V.
Managing Director

People manager, Entrepreneur, Vision



Location: Westmaas (Zuid-Holland)

1. ORGANISATION Van Iperen International B.V.

Van Iperen International is a rapidly growing producer and global supplier of specialty fertilizers and biostimulants, headquartered in Westmaas (the Netherlands) and active in more than 120 countries. The company provides innovative solutions to make agriculture more sustainable and delivers these worldwide to agricultural distributors. As part of the more than 100-year-old Thesis family business, which consists of various production, marketing, and distribution companies, entrepreneurship, collaboration, and a people-oriented approach are central.

Visit the website: <https://vaniperen.com>

2. POSITION IN THE ORGANISATION

The Managing Director is leading the company together with the Management Team and is reporting to the Group Management/Board of Thesis. The Thesis group companies operate as standalone profit centers. The synergy inside Thesis provides each of them with significant additional value and the Group Service Centers support each of them in the field of Finance, Human Resources and ICT. Van Iperen International have own sales offices/home offices in various countries and a joint venture in China.

3. TASKS AND RESPONSIBILITIES

- You bear ultimate responsibility for the strategic and operational management of the organization and lead a multidisciplinary management team.
- From this position, you ensure alignment, streamlining, and the effective implementation of commercial, operational, and financial policies, aimed at achieving sustainable growth and results.
- You collaborate closely with the management team on strategy, growth and team development, with focus on achieving both annual and long-term objectives.
- You can combine short-term (commercial) targets with a long term strategy.
- You empower and facilitate team members to develop themselves, to solve problems and take responsibility.

4. PROFILE

- You hold an Academic degree (e.g. Business Administration) and have a proven relevant international track record, preferably within the agri sector/markets.
- You have expertise in sales/marketing/branding, business development, global supply chain, finance and a strong affinity for digitalization is very relevant as well.
- You are fluent in Dutch and English.
- You are willing to travel (approximately 25 percent of your time).
- You have experience with project management.

5. COMPETENCIES AND PERSONAL QUALITIES

- Leadership skills (style flexibility: e.g. coaching, inspiring, delegating responsibilities).
- Helicopter view
- Strategic thinking and analytical skills
- Entrepreneurial personality
- Result driven and ambitious
- Team player and able to listen to others
- Customer-focused
- Communications skills
- You are working together to build strong support and alignment.
- You have networking/stakeholder management skills and like to interact with customers and suppliers.
- You can deal with different cultures.
- You are a no-nonsense and hands-on personality, being honest, transparent and a true representative of the core values of Van Iperen international.

6. Van Iperen International OFFERS YOU

An excellent compensation and benefits package, combined with a positive and enjoyable working environment.

7. TIME SCHEDULE

To ensure that the application procedure runs smoothly, we kindly request that you take note of the dates specified in the timetable. The timetable can be found on our website, at the bottom of the page for the relevant vacancy.



BELJON
WESTERTERP



CONTACT

For questions please contact:

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